

IN THE CHANCERY COURT OF THE STATE OF DELAWARE

IN RE YAHOO! INC.  
SHAREHOLDERS LITIGATION

Consolidated  
C. A. 3561-CC

- - -

Chancery Court  
34 The Circle  
Georgetown, Delaware  
Tuesday, May 20, 2008  
10:15 a.m.

- - -

BEFORE: WILLIAM B. CHANDLER, III, Chancellor.

- - -

TELECONFERENCE

-----  
CHANCERY COURT REPORTERS  
34 The Circle  
Georgetown, Delaware 19947  
(302) 856-5645

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1 APPEARANCES:

2 (via telephone)

3 JOEL FRIEDLANDER, ESQ.  
Bouchard, Margules & Friedlander, P.A.

4 -and-

5 MARK LEBOVITCH, ESQ.  
Bernstein, Litowitz, Berger & Grossmann, LLP  
of the New York Bar

6 5-20-08-CC-TC-Yahoo-3561  
for Plaintiffs Police and Fire Retirement  
7 System of the City of Detroit and the  
General Retirement System of the City of  
8 Detroit  
EDWARD P. WELCH, ESQ.  
9 Skadden, Arps, Slate, Meagher & Flom, LLP  
for Defendant Yahoo! Inc.  
10  
BRUCE I. SILVERSTEIN, ESQ.  
11 Young, Conaway, Stargatt & Taylor, LLP  
for Defendants Jerry Yang, Roy Bostock,  
12 Ron Burkle, Eric Hippiau, Vyomesh Joshi,  
Arthur Kern, Robert Kotick, Edward Kozel,  
13 Maggie Wilderotter, and Gary Wilson  
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1 THE COURT: Good morning, counsel.  
2 MR. FRIEDLANDER: Good morning, Your  
3 Honor.  
4 MR. WELCH: Good morning, Your Honor.  
5 MR. SILVERSTEIN: Good morning, Your  
6 Honor.  
7 THE COURT: I have with me in the  
8 office -- that's why we're on speaker phone -- a  
9 court reporter. And I was told by my secretary that  
10 the three individuals on the line with me who are

11 going to speak this morning are Mr. Friedlander --  
12 are you there?

13 MR. FRIEDLANDER: I am.

14 THE COURT: Mr. Welch, are you there?

15 MR. WELCH: I am, Your Honor.

16 THE COURT: And, Mr. Silverstein, are  
17 you there?

18 MR. SILVERSTEIN: I'm here as well,  
19 Your Honor.

20 THE COURT: All right. I assume  
21 there are others on the line.

22 MR. FRIEDLANDER: There are. Would  
23 you like a run-down?

24 THE COURT: I think it probably would

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1 take too long.

2 MR. WELCH: Your Honor, I wonder --  
3 with respect to that issue, we should confirm on the  
4 record our understanding, on behalf of Yahoo!, that  
5 there are no members from the press on the line at  
6 this time?

7 MR. FRIEDLANDER: There won't be  
8 throughout the call.

9 THE COURT: There are none to my  
10 knowledge.

11 MR. FRIEDLANDER: Or to ours, as  
12 well.

13 We spoke off-line about that, and I  
14 understand that no one on the call believes that  
15 there's anyone from the press, and that the number

16 for the call has not been distributed to anyone in  
17 the press.

18 THE COURT: That was Mr. Welch.

19 You will have to identify yourselves  
20 in order for the court reporter to get that.

21 MR. FRIEDLANDER: This is Joel  
22 Friedlander. I was just confirming what Mr. Welch  
23 said.

24 THE COURT: All right.

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1 Mr. Friedlander, your letter  
2 precipitated this conference call, so why don't you  
3 begin.

4 MR. FRIEDLANDER: I'd be glad to,  
5 Your Honor, and thank you for hearing us on short  
6 notice.

7 This -- our application, I don't  
8 think is unusual. I think what is unusual in this  
9 case is that the defendants are trying to have a  
10 cloak of secrecy over the allegations in the  
11 complaint that form the basis for the claims we have  
12 been litigating for the last three months.

13 Anything that can be traced back to  
14 anything I learned in a deposition or in a Yahoo!  
15 document or a director's document has been redacted.  
16 And the redaction has not been done in a  
17 discriminating way; it has been done in a wholesale  
18 way, such that all 6 exhibits, 24 entire paragraphs,  
19 portions of 12 other paragraphs have been redacted.  
20 And the consequence is that there's none of the

21 factual allegations -- there are virtually none of  
 22 the factual allegations that would support  
 23 plaintiffs' claims, especially as it relates to the  
 24 severance plan which is the focus of the discovery,

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1 that are on the public record.

2 And that situation would be unusual  
 3 enough, but it's aggravated by the fact that the  
 4 defendants, in their own filings with this Court,  
 5 have decided when they choose what information from  
 6 their own records they wish to make public. It's  
 7 further aggravated that when the defendants have done  
 8 that, they have done it in a false and misleading way  
 9 such that what's currently before the public about  
 10 this case is the defendant's spin about their own  
 11 internal communications and their own version of the  
 12 facts of what happened inside Yahoo!, and there is  
 13 nothing about what we say actually happened based on  
 14 our intense discovery into this matter.

15 And I think the easiest way to  
 16 illustrate that is, if I could briefly address some  
 17 of the redactions, one category we identified is what  
 18 have any of the advisors to Yahoo! said or not said,  
 19 or did or did not do in relation to the creation and  
 20 adoption of these severance plans. Yahoo! saw fit to  
 21 disclose publicly that Compensia, a consulting firm,  
 22 advised the company, and Frederick W. Cook, another  
 23 consulting firm, advised the members of the  
 24 compensation committee.

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1 But when -- anything that we say in  
2 the complaint about what Fred Cook or Compensia, or  
3 anyone within those firms, said or didn't say, or did  
4 or did not do, is redacted. And that's perhaps best  
5 illustrated by Exhibit B to the complaint, which  
6 shows the view of the top guy at Compensia when he  
7 learned about what management was proposing be  
8 adopted, about the scope of the severance plan that  
9 management was adopting.

10 And we -- I won't say in this call,  
11 we haven't said it in our papers -- we won't  
12 categorize or characterize the plain words on top of  
13 Exhibit B. And similarly, Exhibit F shows the level  
14 of what cost estimates they would have considered  
15 reasonable and the limit of their inquiry, and advice  
16 and e-mails sent after the board had already adopted  
17 the plan, and just minutes before the compensation  
18 committee was doing the final adoption of the plans,  
19 and this informal advice that was given about the  
20 parameters for a reasonable plan and the limited  
21 basis of what the compensation advisors had actually  
22 done, and that's Exhibit F.

23 Similarly, comments by Yahoo!'s  
24 senior executives about the severance plans are

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1 redacted. For instance, the e-mail in Exhibit D  
2 about -- written by the head of integration, the  
3 person who does acquisitions at Yahoo! and has to  
4 deal with these types of issues, how severance plans

5 work when you are the buyer and the integration  
6 problems they cause. His views about this severance  
7 plan are in Exhibit D; they're redacted from public  
8 view.

9 Similarly, once the directors are  
10 told what they were told, that's redacted from public  
11 view. For example, paragraph 68 and 69 which say  
12 what was -- what was not done, what information was  
13 not provided to the directors, how it came to be the  
14 scenario that was adopted, the parameters of the plan  
15 that was adopted, how they evolved -- all of that is  
16 shielded from public view. And perhaps most notably,  
17 the cost estimates of the plan. The numbers are laid  
18 out in Exhibit E and described in paragraph 70.

19 And we addressed in our papers, and  
20 it was addressed on our prior call, was addressed in  
21 the public version of the defendant's opposition to  
22 the motion to expedite to seek a trial, certain  
23 numbers that Yahoo! calculated. You can see them  
24 based on assumptions of about 15 percent reduction in

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1 force and 30 percent reduction in force for a \$31  
2 bid. Those numbers are Yahoo! numbers. We never  
3 endorsed them, never agreed with them, never verified  
4 them, never endorsed any of the assumptions that went  
5 into them.

6 In fact, as we allege in our  
7 complaint, we think the true cost of this plan --  
8 because of its unusual nature that allows any  
9 employee to assert that they can get a huge cash

10 severance, full acceleration of equity based on a  
11 substantial adverse change to their duties and  
12 responsibilities, which makes it incredibly hard to  
13 estimate who would get the money and how any acquirer  
14 would deal with 13,000 people with potential claims  
15 of this sort -- we think the real number of the cost  
16 of the plan is something closer to the column of  
17 about a 100 percent reduction in force, if the  
18 acquirer just decides to pay everybody off to  
19 simplify matters so that people are not incentivized  
20 to quit.

21 And we see those numbers and the  
22 parameters of those numbers on the first three  
23 columns on the bottom line, the Exhibit E. And keep  
24 in mind, Your Honor, it was 1.3 billion shares out

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1 there, and \$31 dollars a share, when you see the  
2 magnitude of those numbers -- you can see what the  
3 effect is if somebody offers \$35 a share, what  
4 somebody has to pay in order to buy the company at 35  
5 dollars a per share, if they have to pay the  
6 severance plans the board adopted. All of that is  
7 about the defendant's spin of what they think the  
8 numbers are, and what they falsely attribute to  
9 plaintiffs as endorsing those numbers or even  
10 creating those numbers.

11 And then, additionally, there's  
12 information about Yahoo!'s strategic plan prior to  
13 the Microsoft merger. You can't open the paper any  
14 day of the week for the last three months without



15 hearing something about some deal that Yahoo! is  
 16 looking at. And we know that Yahoo! is looking at a  
 17 bunch of different scenarios, not because we've  
 18 gotten them in discovery, but -- because the  
 19 defendants have foreclosed discovery because they say  
 20 all of these scenarios are still being pondered --  
 21 but what they have redacted is what Yahoo! was  
 22 thinking about, the strategic planning, the day  
 23 before the Microsoft public merger proposal. That  
 24 they wish to see under seal. So everybody can read

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1 about what Yahoo! is doing now, but somehow it's a  
 2 big secret of what Yahoo! was thinking the day before  
 3 Microsoft same along.

4 And additionally, there's this whole  
 5 subject about the Microsoft earmark, the \$1.5 billion  
 6 earmark that counsel for defendants made such a big  
 7 deal of at the motion to expedite, and tried to  
 8 say -- and said this is what the board thought was so  
 9 important, how much Microsoft was retaining, was  
 10 allocating for the retention of executives, that  
 11 somehow meant Yahoo! spent less to pay the terminated  
 12 executives, that that somehow made it okay; any  
 13 discussion of that is redacted.

14 So, Your Honor, these are the basic  
 15 categories. It's hard to imagine how any of this is  
 16 a secret; how any of this is protected under any  
 17 standard. What Yahoo! is trying to do, what they  
 18 have successfully done up to now is to have their own  
 19 version of this case in the press, and have any

20 discussion of actual facts obtained in discovery  
21 shielded from public view.

22 And Your Honor has ruled on repeated  
23 occasions on the factual allegations, the basis of  
24 the claim for breach of fiduciary duty because that

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1 might be embarrassing or it might cause public  
2 relations problems for the defendant, that is not a  
3 reason to shield it from public disclosure. Public  
4 disclosure is the tradition of the Court. It's  
5 honored by the Court. It's required as a matter of  
6 constitutional law, under tough restrictions  
7 requiring the articulation of injury if a public  
8 judicial record is unsealed.

9 And there's none of that here, Your  
10 Honor. There's no effort to say, oh, this particular  
11 fact is a big secret. This is a tremendous harm that  
12 will come to us if we disclose this particular fact  
13 to the public. It's just a complete wholesale  
14 redaction of everything learned in discovery.

15 And even -- you know, even leading up  
16 to this call, there has been no effort to say: Oh,  
17 maybe ten of these paragraphs, or five of these  
18 paragraphs, they can be seen publicly. There has  
19 been no -- no effort to say that anything should be  
20 made public. And we're just left with just this  
21 blanket assertion that the public shouldn't know  
22 about this, about the merits of the case, about the  
23 facts of the case.

24 And, you know, defendants even say,  
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1 well, maybe they will file a motion to dismiss.  
2 Well, if they do, the briefs are under seal? Your  
3 Honor's opinion is under seal? I mean, it would be  
4 absurd to think that anything in this complaint would  
5 not be open to public scrutiny.

6 I think really what's going on here  
7 is it's temporizing by the defendants to keep as much  
8 under seal as possible for as long as they can. And  
9 I think that's exactly what Your Honor said in the  
10 Disney case which is something that should not be  
11 done.

12 We addressed in our papers, Your  
13 Honor, the accusations leveled against us, and I  
14 think we addressed them pretty clearly and concisely  
15 in our letter. I don't intend to make that as part  
16 of my affirmative argument, and I will wait to see  
17 what the defendants say about that. But if Your  
18 Honor has no more questions, that's our presentation.

19 THE COURT: Not right at the moment,  
20 Mr. Friedlander. Let me move forward, though,  
21 if you are through.

22 Do you want to go next, Mr. Welch?

23 MR. WELCH: Yes. I'd be happy to,  
24 Your Honor. Good morning, Your Honor.

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1 Going into this case, we had a  
2 problem. Our opposition discusses their cases in the

3 press, and they do it a lot. So we addressed the  
4 issue in the negotiations of a confidentiality  
5 agreement. It took us about, Your Honor, a week for  
6 Mr. Micheletti to negotiate this. It was really  
7 contentious, unlike some others. And the  
8 confidentiality order was so ordered by this Court on  
9 March 12th.

10 What it says is the parties can  
11 designate information as confidential if it contains  
12 confidential information, proprietary and/or  
13 commercially sensitive information. The agreement  
14 was that non-public information had to be kept  
15 confidential. So if it's non-public, the opposing  
16 party can't just take it and distribute it to the  
17 press.

18 The parties also agreed that the  
19 confidential information could not be summarized,  
20 described, characterized or otherwise communicated  
21 publicly. That's paragraph 5.

22 What else? The parties agreed, and  
23 the Court ordered, that the confidential discovery  
24 information could be used only for purposes of this

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1 action, not for any other purpose. That's pretty  
2 traditional. So if a party wanted to use it for  
3 attorney advertising, or to support a proxy contest,  
4 or to stir things up with the public, you couldn't do  
5 it. It was so ordered by the Court.

6 Now, in thinking about this issue,  
7 Your Honor, we were guided by the case law; case law

8 that counsel has not today even mentioned, and didn't  
9 mention in their submission to the Court this  
10 morning, or in their submission earlier.

11 One of those cases was the Pershing  
12 case. Now, in Pershing, the shareholder sought  
13 access to the letters the senior executives had  
14 written to the board; and the apparent purpose of  
15 requesting information was to use that confidential  
16 information in a proxy contest. Well, first the  
17 Court said -- the Court's words were the letters were  
18 non-public.

19 Now, that's the exact test that we  
20 used in our confidentiality order. They contain  
21 candid communications about personnel issues and  
22 potential mismanagement issues.

23 Now, it's important, as I read the  
24 opinion, Your Honor, that the other side in that

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1 litigation, in Pershing, wanted to use those  
2 documents in a proxy contest. This Court said, I  
3 apologize for quoting back Your Honor's own language,  
4 "If any shareholder can make public preliminary  
5 discussions, opinions, assessments of board members  
6 and other high ranking employees, it would have a  
7 chilling effect on board deliberations and  
8 communications between directors and executives."

9 So, publicly broadcasting non-public  
10 information which is not appropriate in the Pershing  
11 case, they don't even mention. Particularly, though,  
12 in what area? In the context of a proxy contest.

13 Again, Pershing is not even mentioned. What did we  
14 do? The confidentiality agreement and the order of  
15 March 12th embodies these concepts.

16 Now, we were also mindful of the  
17 specific context here which is an awful lot like  
18 Pershing. We had a proxy contest. First, we had a  
19 proxy contest threatened by Microsoft. Microsoft  
20 said they were going to run a slate, identified a few  
21 directors. Now Mr. Icahn says he is running the  
22 slate. Now, Microsoft came out over the weekend and  
23 said they may do some more things by way of potential  
24 transactions, and undisclosed and undesignated I

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1 might add. But we don't know what we're dealing with  
2 when dealing with Microsoft. The proxy fight, Your  
3 Honor, is a heavily regulated area of the State and  
4 Federal law. Even the Court is conscious, the Court  
5 is careful about their own public statements, as well  
6 as public statements by the parties.

7 Now, what else did the  
8 confidentiality agreement do? Well, it had its own  
9 dispute resolution provisions. If a dispute arises,  
10 then you talk about it, give written notice of the  
11 specific reasons why a party thinks confidential  
12 designations are inappropriate. If -- after good  
13 faith negotiation motions can be filed, that's fine,  
14 while that motion is pending, it's treated as  
15 confidential, the documents are.

16 Now, what did the plaintiffs do here?  
17 Well, first they moved to amend the complaint, and

18 they referred to redacted confidential information,  
19 non-public information -- to use the Pershing words,  
20 and to use the language of the Court Order. They  
21 attached Yahoo's non-public designations. When we  
22 stood by those designations, what did they do? First  
23 they summarized them in a letter. They publicly  
24 filed the letter with the Court in violation of the

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1 confidentiality agreement; they posted the letter on  
2 a website in violation of the confidentiality  
3 agreement; and they talked about it to the press in  
4 violation of the confidentiality agreement. In  
5 essence, they granted their own relief.

6 Then, hours later, they got the real  
7 relief that they really wanted: The media was  
8 chock-full of articles about hiding breaches of  
9 fiduciary duty and whitewashing and clandestine  
10 behavior. They got what they wanted.

11 Now, the order says we're supposed to  
12 use this information strictly for purposes of the  
13 litigation. That makes sense. Lays it out very  
14 clearly. Nothing unusual about that.

15 Now, what about the information  
16 itself that Yahoo! has designated? Now here, Your  
17 Honor, I'm going to be a little more specific than  
18 Mr. Friedlander. I'm talking to the Court; I think I  
19 have an obligation to layout our position. I'm going  
20 to refer to specific documents. We will, of course,  
21 respect and defer to the Court's decision as to what  
22 part of this transcript should be released. He

23 summarized the documents. I'm going to refer to them  
24 specifically.

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1 All right. First point, every scrap  
2 of information that we designated is non-public.  
3 There is no dispute about that. The order bars them  
4 from granting relief to themselves about non-public  
5 information. But there's more to it. Each item of  
6 information presents the very risks described in the  
7 Pershing case.

8 Let me give you an example. The  
9 specific example that Mr. Friedlander started with,  
10 and indeed the only specific example he mentioned,  
11 plaintiffs say in paragraph 61 of the complaint that  
12 a Yahoo! compensation expert described a compensation  
13 plan design feature which allowed for 100 percent  
14 equity acceleration as nuts. Just nuts. Plaintiffs,  
15 Your Honor, got it exactly, precisely wrong.

16 All of the e-mails read together --  
17 and they separate them into two batches, I might  
18 add -- and the discussions with the author make clear  
19 that what he was referring to was not the plan, but a  
20 modeling assumption that 100 percent of the equity  
21 would, in fact, accelerate. What was the exact  
22 point? It's simple that an assumption of 100 percent  
23 of the employees is going to accelerate is nuts.  
24 Microsoft won't take over Yahoo! and then fire 100

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1 percent of its employees.



2 He was referring to a modeling  
3 assumption; not a compensation design parameter of  
4 the plan. This was confidential communications on a  
5 preliminary basis by a compensation expert that  
6 supported the plan. That compensation expert  
7 supported the plan.

8 What plaintiffs want to do is use it  
9 in the press to show that that compensation expert  
10 thought the plan was nuts. It's abuse. It's  
11 misleading. It's improper. It violates Pershing.

12 Now, it looks like an effort,  
13 potentially, to deliberately confuse the public in  
14 the context that Pershing was talking about -- the  
15 case they don't mention. We have a proxy fight.  
16 That's Pershing.

17 Yahoo! is not whitewashing  
18 embarrassing documents. Yahoo! is in full compliance  
19 with the order. Yahoo! is not going to permit, to  
20 the extent it has the power to do, deceit to the  
21 public.

22 By the way, those specific documents,  
23 Your Honor, are broken into two pieces by plaintiffs.  
24 They're Exhibits A and B to the complaint. There is

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1 no basis for releasing those under Pershing, under  
2 the confidentiality agreement or anything else.

3 Now, what about Exhibit C? Exhibit C  
4 is a non-public document. It involved preliminary  
5 discussions between various people about the  
6 compensation plan. Again, it's non-public. It's

7 like Pershing. They want to use it in a proxy  
8 contest, potentially in a misleading way.

9 Same with respect to Exhibit D. It's  
10 a non-public document. Full compliance with the  
11 Court Order; involves preliminary viewpoints on some  
12 issues. That's protected by Pershing.

13 Same with respect to E, the cost of  
14 the plan itself at various percentage of triggers.  
15 That's information that could readily be twisted up.  
16 That's not public. It's an internal analysis. It  
17 should be used for purposes of litigation. Your  
18 Honor should have access to it, and others as  
19 appropriate, but it shouldn't be spun out to the  
20 press in the context of a proxy fight, or perhaps  
21 multiple proxy fights.

22 What about Exhibit F? Well, that's a  
23 preliminary non-public analysis of certain opinions  
24 involving these issues. Again, it's a Pershing case.

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1 Plaintiffs are not depriving the Court of it. We can  
2 talk about it on the transcript, and indeed we have;  
3 and we should continue to talk about it on the  
4 transcript. What they want to do is use it in the  
5 press, which is what they have done with some of this  
6 other information.

7 Now, we get called out this  
8 morning -- and in their letter -- for  
9 indiscriminately releasing information to the press.  
10 What are they talking about in that? What they're  
11 talking about is the argument I made to Your Honor in

12 a transcript before the Court. We didn't release  
13 confidential information to the press. We're not  
14 conducting a proxy fight. That's not what they're  
15 talking about.

16 What they're saying is I talked to  
17 Your Honor about certain components, certain design  
18 features of the plan and, therefore, that's a waiver.  
19 I don't know how I can possibly defend the claims  
20 that they have made, which I think we were successful  
21 on without describing the plan components. That's  
22 what we did. That's not a waiver. That's not  
23 unfair. That's not inappropriate.

24 That's not just distributing

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1 information to the press. That's doing what you have  
2 to do in litigation; and the Court Order says you are  
3 supposed to use the information for purposes of the  
4 litigation only; not for a press fight, not for a  
5 public relations campaign. That's my answer to that.

6 What about the Bloomberg letter?  
7 Your Honor got a letter this morning from Bloomberg  
8 saying you got to let all this information out.  
9 Well, short answer, Your Honor: Public relations  
10 campaign worked. Worked like a charm.

11 Now, surely Bloomberg would have this  
12 Court overturn the Pershing decision as well. No  
13 doubt about that. The more colorful rhetoric out  
14 there, the better. That's what the press is going to  
15 say. It sells papers. It does a lot that the press  
16 like. Talk about whitewashing; talk about hiding

17 secrets. Things like that sell a lot of papers. But  
18 Pershing is clear.

19 In a proxy contest we have to be  
20 careful. NWA is clear: We have to be careful in a  
21 proxy contest. The Court is even careful. You don't  
22 allow the abuse of information where the parties have  
23 agreed to maintain non-public information as  
24 confidential. You don't allow it to be summarized,

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1 characterized or distributed to the public; and they  
2 did every one of those things.

3 The confidentiality order is clear.  
4 Information is to be used for litigation only. It's  
5 not to be used for other purposes.

6 Now, what should happen here, Your  
7 Honor? Your Honor, what should happen? Well,  
8 confidentiality agreements negotiated between the  
9 parties are important. They're an important aspect  
10 of how litigation is conducted. Confidentiality  
11 orders are even more important. Yahoo! fully  
12 complied with the confidentiality order here. All  
13 information was non-public, and there is no dispute  
14 about that, potentially subject to abuse, fits right  
15 within the Pershing case. Just like Pershing.

16 Plaintiffs violated the order. They  
17 granted their own motion in conducting a PR campaign.  
18 That PR campaign is undisputable. That PR campaign  
19 is manifested by the Bloomberg letter we all got this  
20 morning. Your Honor, the short answer is, their  
21 request for relief should be denied.

22 THE COURT: Thank you, Mr. Welch.

23 MR. WELCH: Thank you, Your Honor.

24 THE COURT: Mr. Silverstein, did you

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1 want to speak?

2 MR. SILVERSTEIN: Yes, please, Your  
3 Honor. It would be appreciated.

4 THE COURT: Certainly.

5 MR. SILVERSTEIN: Your Honor, we  
6 represent the individual defendants who are all --  
7 who are all of the members of the Yahoo! Board.

8 I have two preliminary general  
9 observations, and a few specific comments that I  
10 would like to make.

11 First, the preliminary  
12 observations -- and there are two -- on occasion,  
13 stockholder litigation is brought in this Court for  
14 the purpose of furthering the interests of lawyers  
15 representing the stockholder plaintiffs, and not  
16 because the litigation is truly in the best interests  
17 of the stockholders at large. I am not saying that's  
18 the case here, but it's a danger that needs to be  
19 guarded against in this type of litigation.

20 The second general observation is  
21 that it is also the case that the reputations of  
22 honorable directors may be sullied by baseless  
23 allegations that are protected by a rule of immunity  
24 that exists to serve a legitimate public interest,

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1 but which is subject to abuse. As explained in our  
2 Supreme Court's decision in Barker versus Huang,  
3 which is cited in our response papers, this rule of  
4 immunity shields plaintiffs even in sham litigation  
5 brought for the purpose of defaming the defendant.

6 Because of this, stockholder  
7 plaintiffs have a virtually unchecked ability to  
8 craft their pleadings when the -- with the most  
9 careless and scurrilous of allegations, without fear  
10 of reprisal. Again, I am not saying that this  
11 occurred here in this case, but I do believe it is  
12 relevant by the issues posed by the plaintiffs'  
13 present application.

14 With the Court's indulgence, I will  
15 come back to those general observations in a few  
16 moments in connection with this specific matter.

17 Turning to the specific application  
18 before the Court, I want to offer the following  
19 remarks: First, the members of the Yahoo! Board are  
20 all highly successful, well respected and honorable  
21 individuals. Ever since Microsoft first announced  
22 its unsolicited acquisition proposal -- and at all  
23 relevant times before that -- the members of the  
24 Yahoo! Board have been focused on serving the best

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1 interests of Yahoo!'s stockholders in the best manner  
2 they can. When the appropriate time comes, Your  
3 Honor, the public record will reflect the substantial  
4 good faith efforts of the Yahoo! Board to maximize

5 the value of Yahoo! for the stockholders -- either by  
6 way of a transaction with Microsoft, a transaction  
7 with another party, or through remaining an  
8 independent company.

9 Now, plaintiffs and their counsel  
10 herein claim to represent the interests of the Yahoo!  
11 stockholders. That may or may not be correct within  
12 the narrow confines of this litigation. But outside  
13 of this litigation, however, our law entrusts the  
14 Yahoo! Board with the responsibility to represent the  
15 interests of Yahoo! and its stockholders, and our  
16 jurisprudence presumes that the Yahoo! Board has  
17 acted consistent with that trust.

18 Now, the interests of the plaintiffs  
19 and their counsel in this adversarial litigation  
20 posture is to vigorously prosecute their complaint.  
21 They have made an investment in litigation, and they  
22 now seek to develop their case to realize a benefit  
23 from that investment. When Microsoft abruptly walked  
24 away from active, good faith negotiations being

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1 undertaken on behalf of Yahoo! by the Yahoo! Board,  
2 the plaintiffs had a choice to make -- they could  
3 have withdrawn this litigation in recognition of the  
4 obvious fact that the employee retention plan that  
5 formed the centerpiece of their original complaint  
6 obviously did not serve as the impediment to  
7 Microsoft's increasing its initial proposal by  
8 approximately \$5 billion.

9 Alternatively, they could continue to

10 press on with their claim in the face of the  
 11 overwhelming evidence that the claim was without  
 12 merit; or, as they have done, they could choose to  
 13 amend their complaint in search of a new claim, a  
 14 claim that they assert that the Yahoo! Board somehow  
 15 rebuffed Microsoft.

16 Now, the public record already  
 17 reflects that the Yahoo! Board did not, in fact,  
 18 rebuff Microsoft. Rather, they countered Microsoft's  
 19 \$33 proposal with a \$37 proposal. And I might add  
 20 that there is no suggestion by anybody, not even  
 21 Microsoft, that this proposal was delivered as an  
 22 ultimatum or non-negotiable final offer.

23 Now, in any event, all that was  
 24 necessary for the plaintiffs to do to amend their

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1 complaint was to add a few paragraphs recounting, in  
 2 addition to what was already in their original  
 3 complaint, that Microsoft had withdrawn its proposal,  
 4 and asserting -- however misguided the assertion may  
 5 be -- that their belief that the Yahoo! Board  
 6 breached its fiduciary duties by allegedly spurning  
 7 Microsoft, which claim, I might add, the record  
 8 ultimately will dispel if the plaintiffs' proposed  
 9 amended complaint survives the motion to dismiss.

10 However, in any event, it was not  
 11 necessary for the plaintiffs to rewrite their entire  
 12 complaint in the form of a brief, by pleading  
 13 evidentiary matters and incorporating the content of  
 14 confidential discovery materials. That's exactly



15 what they did. There's maybe two paragraphs of the  
16 original complaint that remains in the new 45-page  
17 complaint.

18 Now, indeed, it is arguable that such  
19 a pleading runs afoul of the command of Rule 8(a)  
20 that a complaint should contain a short and plain  
21 statement of the plaintiffs' claim. In the federal  
22 system, there are numerous authorities -- including  
23 the commentary of Wright and Miller -- that would  
24 support striking allegations of the type contained in

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1 the plaintiffs' proposed amended complaint and which  
2 are the subject of Yahoo!'s redactions. There's also  
3 authority for the proposition that it is  
4 inappropriate to attach to a complaint the type of  
5 evidentiary material that the plaintiffs have  
6 appended as exhibits to their proposed amended  
7 pleading. With some additional time, we could  
8 collect those authorities for the Court.

9 In this case, the e-mails and other  
10 evidentiary material that plaintiff seeks to publicly  
11 publish by discussing them in the amended complaint  
12 and appending them as exhibits thereto constitute an  
13 isolated sampling of thousands of pages of  
14 confidential discovery materials that are quoted and  
15 described out of context, as Mr. Welch just  
16 described. Indeed, plaintiffs don't even know what  
17 these materials mean, as the authors of the materials  
18 have not been deposed. Nor, for that matter, do  
19 plaintiffs know whether the authors were speaking

20 from actual knowledge of the subject of their  
 21 statements or merely speculating about matters. And  
 22 discovery, as this case proceeds -- if this case  
 23 proceeds -- will show that.

24 Moreover, and as covered by

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1 Mr. Welch, the incumbent members of the Yahoo! Board  
 2 are now faced with the prospect of a very public  
 3 proxy battle with Carl Icahn -- an individual well  
 4 known to this Court.

5 Now, this brings me back to the  
 6 general observations with which I began. Your Honor,  
 7 under our system of jurisprudence, plaintiffs are  
 8 relatively unconstrained in what they may say about  
 9 the Yahoo! Board in their filings with this Court.  
 10 Moreover, to the extent it's available for public  
 11 inspection, everything the plaintiffs file in this  
 12 matter is scrutinized and reported by the press, who  
 13 are privileged to report whatever is contained in the  
 14 plaintiffs' legal filings without fear of public  
 15 reprisal.

16 In the circumstances of this case, it  
 17 would create a dramatically unlevel playing field in  
 18 the pending proxy contest if plaintiffs were  
 19 permitted to plaster the public record with  
 20 confidential discovery records that they are free to  
 21 pick and choose to paint a one-sided story. It's  
 22 these dangers that we believe this Court has been  
 23 sensitive to protect against in the Pershing Square  
 24 and Davis cases cited in our reply papers.

1                   Moreover, these dangers, to which I  
2 alluded, are even more keen where it is utterly  
3 unnecessary for the plaintiffs to include the  
4 offending material in their pleading, and it may even  
5 be improper for them to do so. At a bare minimum,  
6 when plaintiffs seek to use a complaint as a platform  
7 for seeking to publicly disparage the director  
8 defendants -- especially in the face of proxy  
9 contest -- the defendants should be free to exercise  
10 what limited ability they have to protect themselves  
11 from such tactics by relying on the terms of the  
12 negotiated confidentiality agreement and order -- the  
13 terms of which plaintiffs agreed to in consideration  
14 for their ability to obtain the very disputed  
15 discovery materials that they seek to put into the  
16 record.

17                   Now, Mr. Friedlander began his  
18 remarks -- and I tried to write down the quote  
19 verbatim. One of the very first things he said was  
20 that, "None of the allegations that would support  
21 plaintiffs' claims are before the public." That was  
22 his first contention. Well, first of all, I question  
23 whether he can seriously believe that his complaint  
24 didn't state a claim until he was able to take

1 discovery, because that would be the result of his  
2 statement that none of the allegations that are  
3 redacted are -- that are redacted allegations are the

4 ones they need to make their claim.

5                   The other and perhaps more  
6 significant point, though, is his concern that the  
7 allegations be before the public. That is not the  
8 point of litigation. The point of litigation is that  
9 the Court be able to resolve plaintiffs' claims; not  
10 that the public be able to resolve them, especially  
11 when there's a public contest. That is not a dispute  
12 about discovery.

13                   Mr. Friedlander's arguments sound  
14 like the type of arguments that the Court often hears  
15 when it's deciding whether certain material should be  
16 provided to plaintiffs. There has been no claim by  
17 the plaintiffs that discovery has been withheld. All  
18 they are arguing about is their ability to make a  
19 public record. That's not their job, and the  
20 confidentiality order expressly restricts them from  
21 doing that.

22                   Unless Your Honor has any other  
23 questions, that would conclude my remarks.

24                   THE COURT: I don't. Thank you,

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1 Mr. Silverstein.

2                   MR. FRIEDLANDER: Your Honor, may I  
3 reply? This is Joel Friedlander.

4                   THE COURT: Briefly.

5                   MR. FRIEDLANDER: Yes, Your Honor.  
6 The defendants have not shied from being blunt, so I  
7 will be blunt as well.

8                   We believe there are serious claims

9 of breach of fiduciary duty here. The defendants did  
10 not seek to dismiss our complaint which was based on  
11 public facts in the course of the media and the like  
12 about the severance plans.

13 They allowed us to get discovery. We  
14 have been seeking discovery. We have obtained  
15 discovery. We have obtained documents.

16 We're taking depositions. We're  
17 going to depose Mr. Sparks of Compensia tomorrow. We  
18 look forward to that deposition, and to a resolution  
19 on the merits; and Your Honor can decide whether to  
20 believe his words or what he says or how he will  
21 explain what he wrote.

22 We have done what litigants are  
23 supposed to do. We have dug into the facts; we have  
24 put the facts into a complaint, as we're required to

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1 do.

2 The defendants themselves acknowledge  
3 they would like to move to dismiss the complaint.  
4 Well, good luck on that, but it only shows the need  
5 why facts have to be in complaints.

6 This is not that Ceridian case. This  
7 is not a 220 case where someone is running a proxy  
8 contest who wants to obtain documents from a  
9 company's files and wants to waive them around, you  
10 know, Wall Street and put them wherever. This is  
11 about documents obtained in discovery in a breach of  
12 fiduciary duty action that were put in a pleading;  
13 and it's the defendants efforts to keep a pleading, a

14 judicial public record, under seal.

15                   The question is not whether the  
16 defendants have complied with the confidentiality  
17 order. The question is whether they're complying  
18 with the First Amendment, and complying with the  
19 common law right of access to seeking to keep a  
20 pleading that contains factual allegations, and I  
21 submit factual allegations of breach of fiduciary  
22 duty out of public view because it would be damaging  
23 to them. That it is a by-product of litigation, this  
24 litigation.

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1                   People knew about -- I will get rid  
2 of the adjective -- the manner in which the severance  
3 plans were adopted; that the severance plans were  
4 adopted based on a statement about what Microsoft  
5 earmarked. And you don't see nothing -- there's  
6 nothing in here about an opinion, a written opinion  
7 from any advisor saying, "Oh, this is how the costs  
8 of the plan really are. This is how the assumptions  
9 are; this why they make sense. This is why you can  
10 rely on my expert advice."

11                   Instead, they have to trumpet in  
12 board minutes a statement about Microsoft's earmark  
13 about retention to the severance costs. We think the  
14 costs greatly exceed what they themselves have put in  
15 the record, the public record, and what they chose to  
16 make public, and their public version of their  
17 opposition to the motion to expedite.

18                   This is a claim we're litigating.

19 We're litigating in this Court; we're continuing to  
20 litigate it. As a by-product of that, we have to  
21 file pleadings. We put facts in our pleadings, and  
22 then those pleadings become public judicial records.  
23 And if the defendants want to keep them secret, they  
24 have to satisfy the common law standards, as Your

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1 Honor articulated in the Disney case and the other  
2 cases.

3 And the by-product of that is  
4 something they have to live with when they approve  
5 transactions in the way they do. They realize they  
6 couldn't dismiss the complaint. They allowed for  
7 discovery, and we filed an amended complaint. That's  
8 litigation.

9 This is not about just seeking to  
10 waive documents around for a proxy fight. We're not  
11 running a proxy fight. We have no interest in  
12 creating press about documents.

13 Our intention is to get the  
14 disclosure documents, because they deserve to be  
15 disclosed because there's no ground for veil of  
16 secrecy and the one-sided view that the defendants  
17 have put on this case up until today.

18 There's talk of violations of the  
19 Court Order. The only example of anything we say  
20 that summarize -- stated what Mr. Sparks said, what  
21 Mr. Dillon said, what any of these other people said  
22 or did, it's not in -- it's not in our letters to the  
23 Court; it's not on any website. It's under seal, and

24 it doesn't belong under seal; and that's why we made

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1 this application.

2 That's all I have, Your Honor.

3 MR. LEBOVITCH: Your Honor, this is  
4 Mark Lebovitch. May I speak very briefly?

5 THE COURT: Well, I thought we had a  
6 ground rule, but if there's no objection,  
7 Mr. Lebovitch, I will let you speak.

8 MR. LEBOVITCH: Thank you, Your  
9 Honor. We have seen in the papers and we just heard  
10 a lot of rhetoric directed towards us. And as with  
11 the prior rhetoric, we prefer not to respond to that.  
12 But I do need to comment about the sense of  
13 indignation, and this idea that we're running a PR  
14 campaign.

15 The plaintiffs and the plaintiff's  
16 counsel are not the ones who hired Abernathy McGregor  
17 and paying millions of dollars for PR advice. In  
18 fact, going back to the initial Microsoft withdrawal,  
19 there were news articles talking about a flood of  
20 lawsuits that were coming. Okay? And as I explained  
21 to counsel to the defendants during a conversation  
22 which I don't want to get into, but there was  
23 laughter about some of the comments coming out.  
24 There was no offense or indignation.

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1 And what I said was -- I explained to



2       them we were forced to issue a press release because  
3       of all the talk about the flood of lawsuits, and I  
4       explained to them that we were saving Yahoo! from 20  
5       lawsuits being filed in California. And that's why  
6       there was a press release.

7                       And the fact of the matter is the  
8       press is interested in this. When somebody pulls a  
9       \$45 billion bid, we allege because of the way the CEO  
10      handled himself in negotiations, of course people  
11      will ask about lawsuits. Of course, they will call  
12      us.

13                     Okay. We believe in our case. When  
14      people call us, we have the right, as we list in our  
15      letter, under the Delaware ethical rules, to state  
16      the substance of our claim, okay, to say that we  
17      believe in our claim. I can't imagine that anyone  
18      would have wanted to not believe in our claim. It's  
19      just the opposite.

20                     So we didn't violate any order.  
21      Again, we laid that out in the letter. But the  
22      paragraphs that they cite have nothing to do with  
23      this. The comments about the way we pled the  
24      complaint -- let's be frank. If we didn't plead

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1       enough, we would have arguments that there should be  
2       a motion to dismiss. Now, there are arguments we  
3       violated Rule 8.

4                     So really -- and the final point is  
5       just that this talk about the harm that we are  
6       committing, the shareholders can make a judgment.

7 We're not fighting a proxy fight. But in the end,  
8 the shareholders can make a judgment based on a  
9 two-sided record. And what's happened is Yahoo! is  
10 strategically and selectively disclosing their story  
11 and trying to muffle us.

12 That's all, Your Honor.

13 THE COURT: Thank you, Mr. Lebovitch.  
14 Anyone else?

15 MR. WELCH: Your Honor, it's Ed  
16 Welch. The only comment I guess I would make is  
17 there was some suggestion that this was a  
18 lighthearted situation. We don't think this is funny  
19 at all. We think the Court Order was very clear. We  
20 think it was violated.

21 That's all I have, Your Honor.

22 THE COURT: Well, let me ask  
23 Mr. Friedlander this.

24 Mr. Friedlander, you have a form of

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1 confidentiality order that the Court signed off on  
2 back in early March. Do you believe that there had  
3 been violations of that Order in the sense that there  
4 have been over designations -- that is, Yahoo! has  
5 produced documents pursuant to the confidentiality  
6 order that are marked confidential or highly  
7 confidential that should not have been?

8 MR. FRIEDLANDER: Well, I mean,  
9 frankly, Your Honor, I think it's common in  
10 litigation for virtually every single document of  
11 this nature to be marked confidential. I think

12 that's essentially the practice taken by the  
13 defendants. If it wasn't -- it wasn't an analyst  
14 report or some news article, it's designated  
15 confidential. So there are wholesale designations.

16 And our issue is not on a  
17 piece-by-piece basis going through every single  
18 redaction -- not redaction, designation. I think  
19 that's a practical way of no interest in publicly  
20 waiving around discovery material.

21 It's really about the stuff that is  
22 worthy of being part of a court record, and then the  
23 heightened level of standard to apply, the good cause  
24 standard. So yeah, I don't think you can justify

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1 every single internal document being designated  
2 confidential. That's what happened here.

3 THE COURT: Well I ask that, because  
4 I'm trying to understand how this rule will work  
5 going forward, practically. Because you, yourself,  
6 Mr. Friedlander, represented, and have represented in  
7 the past, companies and their board of directors; and  
8 you, yourself, have in the past, I'm sure, negotiated  
9 confidentiality orders whereby discovery that was  
10 produced by your clients as defending a company's  
11 board of directors would produce information subject  
12 to certain rules about it being held in confidence.

13 Now, I'm just curious when you do  
14 that, do you advise your clients that the other side  
15 may very well reveal confidential documents that are  
16 designated confidential and produced in discovery

17 when they file pleadings with the court, or file  
18 briefs with the Court? Because if that's the way it  
19 works, then I'm not sure, practically, what value the  
20 confidentiality order has.

21 Do you follow me?

22 MR. FRIEDLANDER: Respectfully, yes  
23 and no, Your Honor, because I think we have complied  
24 with the confidentiality order throughout. We filed

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1 papers under seal. We respected the confidentiality  
2 order. And I think the advice generally given is,  
3 you can, in pretty liberal fashion, designate in  
4 discovery materials as confidential.

5 But when this becomes part of a court  
6 paper, then new rules apply. Then 5(g) rules kick  
7 in, and the common law kicks in and you need to  
8 specify good cause; and good cause is a real  
9 standard. And if you want to keep something under  
10 seal, you have to give the specification under  
11 5(g)(5) for good cause.

12 And you can't just rely on the  
13 blanket statement of the certification of 5(g) as we  
14 just saw: The continued sealing of this information  
15 is appropriate because the redacted portions contain  
16 non-public information. The case law is clear about  
17 that. That is not good cause for sealing public  
18 judicial records.

19 You can't just rely on a  
20 confidentiality order. You have to articulate a  
21 specific injury if specific information is publicly

22 disclosed. So I think that is the advice I give, and  
23 just about any lawyer would give; that you can  
24 control the designations in discovery, but there is a

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1 new realm and a new body of law takes over when it  
2 becomes part of a public pleading or brief, or motion  
3 or letter. And that's why we have 5(g), and that's  
4 why we have the common law right of access in the  
5 abundant case law interpreting it.

6 THE COURT: So your view, then, is  
7 that the confidentiality order only protects the  
8 information in the context of discovery production;  
9 and that once it then is transformed from discovery  
10 material into a pleading or a brief that's filed, or  
11 a motion that's filed, or any other document that's  
12 filed with the Court, that it's transformed then into  
13 a document which, under rule 5(g), the opponent who  
14 does not want it to be revealed publicly in that  
15 court filing must come forward and bears the burden  
16 of demonstrating why it should be under seal?

17 MR. FRIEDLANDER: Exactly, Your  
18 Honor.

19 THE COURT: And so, with respect to  
20 each of the designations or each of the categories  
21 under the amended complaint that Yahoo! has  
22 designated as confidential, it's their burden, under  
23 Rule 5, to demonstrate why that information should be  
24 treated as confidential and the record should be

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1 sealed?

2 MR. FRIEDLANDER: Yes. They have to  
3 set forth the grounds for such continued restriction.

4 THE COURT: Then precisely how does  
5 the -- how does the -- I'm still grappling with the  
6 confidentiality order which has, as I understand it,  
7 a dispute resolution process which includes motions  
8 to the Court to unseal or to publicly make available  
9 the confidential records.

10 MR. FRIEDLANDER: Your Honor, I would  
11 be happy to clarify that. I think that's just a  
12 confusion about the confidentiality order.

13 What the confidentiality order says,  
14 in paragraph 19, is that there's a process to  
15 undesignate discovery material; and that's regardless  
16 of whether it's ever filed in court. For instance,  
17 like, let's take Disney, for example. If plaintiffs  
18 want to say, "Hey, all of this information, all of  
19 this stuff about Eisner or Ovitch in 1995, it's all  
20 moot; it's all history." Nothing should be  
21 confidential. I should be able to give it to family  
22 members, friends. I should be able to give it to  
23 anybody I want; anything produced in discovery. That  
24 would be -- paragraph 19 requests to vacate a

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1 confidential designation.

2 Then there's a process for how to go  
3 about doing that. And then if there's a  
4 disagreement, you can go to the Court and say  
5 information in the discovery record, everything in

6 the deposition transcripts, whether it came to trial  
7 or not, all nine documents that have been produced,  
8 they should be made public. That's what paragraph 19  
9 is all about.

10 Rule 5(g)(6) deals with a different  
11 circumstance. It deals with when things are publicly  
12 filed. And it says if there's a -- you can give  
13 notice to the -- you can give notice, you can object  
14 to continue a sealing, and we did. We put in our  
15 motion to amend. We said we think none of this  
16 should be under seal. And then the burden is on the  
17 person who is seeking to keep it under seal to  
18 articulate the good cause standard, whether good  
19 cause exists for continued restriction of the public  
20 filing.

21 And that's the proceeding we have  
22 right now, Your Honor. That's a different process.  
23 It's a different proceeding.

24 We requested expedited treatment of

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1 it, so we don't get in a prolonged briefing schedule  
2 about it. But the other side has not tried to  
3 articulate that good cause standard for documents  
4 that are public.

5 We're not trying to vacate  
6 confidentiality designations of the thousands of  
7 pages produced in discovery. We're only seeking that  
8 our pleading, the core of our case, be publicly  
9 available; and in the absence of an articulation of a  
10 specific injury, serious injury, specified, then the

11 case law is clear that the good cause is not going --  
12 has not been established and the document should be  
13 unsealed. So, there's a separate body of law.

14 There's no violation of the  
15 confidentiality order and the defendants cannot rest  
16 on the confidentiality designations once they have a  
17 public filing of a judicial record.

18 MR. WELCH: Your Honor, it's Ed  
19 Welch. Might I respond to that briefly?

20 THE COURT: Sure.

21 MR. WELCH: Number one, they never  
22 complied with the procedure provided in the Court  
23 Order. First of all, they filed the complaint. They  
24 then summarized the complaint, each category. They

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1 characterized it. And they not only filed it  
2 publicly, number one, in violation of the order;  
3 number two, they posted it on their website in  
4 violation of the order. Number three, Mark Lebovitch  
5 talked about it to the press in violation of the  
6 order. They granted their own relief.

7 Number two, when it comes to  
8 supporting the specifics with respect to the good  
9 cause, I have no hesitation in citing and relying  
10 upon Your Honor's decision in Pershing. Pershing  
11 says you don't take non-public documents -- the very  
12 choice of words we use in the confidentiality  
13 order -- you don't take them, you don't summarize  
14 them, you don't characterize them or categorize them  
15 and make it available to the public. They did



16 exactly that.

17 I have no hesitation in supporting  
18 and relying upon the Court's admonition that if the  
19 parties to litigation can do that, there is  
20 absolutely no doubt that that would have an  
21 horrendous chilling effect between communications  
22 between senior officers, senior advisors,  
23 compensation experts, and everybody else with the  
24 board of directors, all of which occurs in the

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1 context of a proxy fight.

2 Your Honor, this was deliberate. It  
3 was overt. It wasn't covert. They did it  
4 purposefully; they did it in the press. It had  
5 exactly the effect they intended.

6 The Court has letters to the Court,  
7 we had dozens of articles all over the press on  
8 Saturday. We've had them ever since; and now we have  
9 the press writing the Court.

10 There was a process. They could have  
11 written the Court under paragraph 19 of the order  
12 which the Court ordered and they ignored. They  
13 should have come to the Court and allowed the Court  
14 to make the decision. And again, I would not  
15 hesitate in relying upon, for each of those exhibits  
16 that I went over in detail, Your Honor's decision in  
17 Pershing. They should have let Your Honor decide.  
18 They didn't do it.

19 What they did was to go to the press.  
20 They went to the public. They violated the Court

21 Order.

22 THE COURT: Well, Mr. Welch, help me  
23 out. Make sure I understand you clearly. When you  
24 said at the outset that the plaintiffs have used

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1 self-help, that the complaint -- the amended  
2 complaint I think you said has been posted on a  
3 website?

4 MR. WELCH: No, sir. No, Your Honor.  
5 That may have happened, but I don't know that. No,  
6 Your Honor, their letter that they wrote to the  
7 Court, which summarizes each of the categories of  
8 information that we redacted, summarizes them in  
9 considerable detail, was, A, filed publicly; B,  
10 posted on their website for the press to get it; C,  
11 made available to the press; and D, discussed with  
12 the press by Mr. Lebovitch. He went through it.

13 He's the one who stirred this up.  
14 He's the one who made the comments about, you know,  
15 to the press that we all read about on Saturday  
16 morning about Yahoo! trying to whitewash information;  
17 Yahoo! trying to hide facts; Yahoo! committing  
18 breaches of fiduciary duty. He's the one who did  
19 that, all of it in violation of the Court Order,  
20 instead of going to Your Honor, filing the motion and  
21 allowing us to argue Pershing.

22 I've argued Pershing; have no  
23 hesitation of relying on Pershing. They didn't touch  
24 it, and indeed didn't discuss it in the papers they

1 filed with the Court today. If that's not a powerful  
2 piece of reasoning that governs this situation, I  
3 don't know what is. But they didn't do that. They  
4 granted themselves self-help by going to the press.

5 THE COURT: The question that you  
6 perhaps have answered, but I want you to indulge me  
7 and answer again, is Mr. Friedlander's point that the  
8 confidentiality order is designed to and does cover  
9 the production of documents and other information  
10 during the discovery process, and that if a party  
11 wants particular documents to be able to be revealed  
12 publicly through a press release or by circulating it  
13 over the internet, posting it on a website, that  
14 there's a process which the confidentiality order  
15 creates for an application to the Court to do that,  
16 to open that information up to be used in any manner  
17 whatsoever. And that is the Disney case, where  
18 information that was being discussed internally by  
19 Mr. Eisner about other potential candidates for  
20 president of the Walt Disney Company, aside from  
21 Mr. Ovitz, was information that there was an  
22 application made for it to be able to be revealed.  
23 Actually, it was not in any pleading, I believe, but  
24 it was asked to be revealed.

1 It was asked to be revealed so that,  
2 authors of books who were writing this story wanted  
3 to be able to properly document it. And so, there

4 was an application made for that to be able to be  
5 disclosed, notwithstanding the confidentiality order;  
6 and I granted that. It was historical information to  
7 begin with. It was information that was in the  
8 mid-'90s, so it was quite old by the time the  
9 application came in early 2000 or 2001. And so, that  
10 is the process that Mr. Friedlander describes.

11 The corollary to that is if, in fact,  
12 a party who has had documents produced in discovery  
13 marked confidential incorporates those into a  
14 pleading or a court document that's being filed with  
15 the Court, that that's when Rule 5(G) becomes  
16 operative; and then it is incumbent upon the party  
17 who seeks to maintain confidentiality to demonstrate  
18 good cause for why that information, despite being  
19 filed in a court which is a public institution,  
20 should nevertheless remain under seal.

21 And so my question is: Do you agree  
22 with that, or don't you agree with that description  
23 of how the confidentiality order operates?

24 MR. WELCH: Your Honor, I think I

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1 agree with it. I think what Your Honor described is  
2 the fair process. And I think no one from our side  
3 is saying you shouldn't scrutinize and consider the  
4 redactions that we made.

5 Our point on that is simple. Our  
6 point is it fits squarely within Pershing. And I  
7 understand Disney, and I understood the decision.  
8 And Your Honor makes a couple of good points. Number

9 one, there was no proxy fight. Number two, it was an  
10 old, old -- that was older information. I understand  
11 that. Number three, and most importantly, they  
12 followed the process. That's not what they did here.

13 What they did here was release a  
14 letter, made it available to the press and on their  
15 website, describing, characterizing, reviewing the  
16 information in violation of the Court Order; and on  
17 all those points, we are radically different from  
18 Disney.

19 The process you describe is fine.  
20 The only problem with the process is he didn't follow  
21 it. Your Honor ordered in paragraph 19 of the  
22 confidentiality agreement a process to be followed.  
23 Sure, they filed an amended complaint, but then they  
24 went around and summarized it and made it public.

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1 They didn't do that in Disney. And again, I think  
2 that's wildly different than that case. This isn't  
3 Disney.

4 THE COURT: Let me ask you -- I'm  
5 sorry to interrupt you.

6 MR. WELCH: That's all right, Your  
7 Honor. Understood.

8 THE COURT: But what do you -- I know  
9 what Mr. Friedlander wants me to do. But you agree  
10 that I have to look at each of the redactions that  
11 Yahoo! has urged or justified here, and I have to  
12 determine whether, under our law, those redactions  
13 are in fact appropriate, and whether good cause has

14 been demonstrated that would justify those redactions  
15 or those confidential sealings of those aspects of  
16 the amended complaint. You agree that it's my job to  
17 do that.

18 Do you ask for any particular relief?  
19 Are you asking for me to do anything about the  
20 actions that were taken that you've complained about  
21 with respect to the May 16 letter and the statements  
22 made to the press, or not?

23 MR. WELCH: Your Honor, I have no  
24 hesitancy in saying to you that I believe that those

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1 were blatant violations of the Court Order. At the  
2 same time, it's not my practice, it's not my firm's  
3 practice -- I avoid this as much as I can in seeking  
4 relief of things of that nature. We're not going to  
5 do it. We haven't done it.

6 We're not seeking relief against any  
7 of the firms involved. We don't do that, except in  
8 the rarest of circumstances; and we're not going to  
9 do it here.

10 THE COURT: Then my final question,  
11 Mr. Welch, is do you -- are you resting on the  
12 record, so to speak, with respect to your showing of  
13 good cause with respect to the redactions and the  
14 sealed aspects of the amended complaint?

15 MR. WELCH: No, sir, Your Honor,  
16 we're not. This arose in a very expedited context in  
17 a situation that doesn't justify expedition. It  
18 arose in a context where the opposing parties have

19 never once complained to us, since February, about  
20 any of our redactions which previously have been  
21 filed with the Court.

22 We got a letter, a one-and-a-half  
23 page letter on Friday. We got a call from them  
24 saying, "We want to argue this at 3 o'clock." We

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1 said, "Look, we're dealing with people on the west  
2 coast, we can't do that."

3 I think the process that should be  
4 followed is the process that was so ordered by the  
5 Court in paragraph 19. In other words, I think if  
6 they wanted to make a motion to lift redactions, they  
7 ought to make that motion.

8 What they have done is to file a  
9 motion to amend the complaint and tried to jam us on  
10 a one-and-a-half page letter. We quickly responded.  
11 We filed a letter responsive to what they said on  
12 Monday, on yesterday. Now, again, I think the letter  
13 makes a powerful case, that every scrap of  
14 information falls within Pershing here. That having  
15 been said, I don't think the process has been  
16 followed.

17 I do think if they want to file a  
18 motion -- first of all, they ought to get back to us,  
19 as the order requires, and give us the specifics as  
20 to why each item of information is something that is  
21 problematic. Secondly, we ought to have a good faith  
22 dialogue; the order calls for that. Thirdly, if we  
23 don't have an agreement, and we may not -- based upon

24 these conversations, we may well not -- I think they

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1 ought to file a motion that articulates their  
2 position. Fourth, I think we ought to file a  
3 response to it. And then all of this should be kept  
4 confidential until that -- until Your Honor has had a  
5 decision to resolve it.

6 Now, that's what was Court-ordered in  
7 the past, and that's what ought to happen now. We  
8 were predominantly responding to Your Honor in our  
9 correspondence, which was a crisis situation created  
10 by Bernstein and Litowitz when they released that  
11 letter to the press provoking dozens of articles in  
12 Saturday morning's press. I got calls all Saturday  
13 morning. We have all gotten them ever since.

14 We were responding to that crisis.  
15 We think that ought to be stopped. It shouldn't have  
16 happened, and should not happen going forward.  
17 That's predominantly what we're responding to.

18 I probably would have a lot more to  
19 say about individual redactions. Did I address each  
20 one of the attachments? Sure I did. Could I have  
21 more to say about that? Sure, we do.

22 There's also redactions in the  
23 complaint. I have no hesitation in saying every one  
24 of those is based upon confidential documents,

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1 non-public documents, to use the words of Pershing,  
2 non-public documents, to use the words of the Court



3 Order, which form the basis for their allegations;  
4 and they shouldn't do that. But I think we ought to  
5 have the process that this Court's order calls for,  
6 and I think that's how it ought to run out.

7 I think we would have a lot more to  
8 say given the time. And, by the way, Your Honor,  
9 there is absolutely no crisis here that calls for a  
10 super-expedited process, which they did try to jam  
11 not only on us but on the Court as well on Friday. I  
12 think we should have an opportunity to do this right.

13 MR. SILVERSTEIN: Your Honor, this is  
14 Bruce Silverstein. I don't mean to prolong this, but  
15 Your Honor said something that prompted --

16 THE COURT: Sure.

17 MR. SILVERSTEIN: The process being  
18 proposed by Mr. Friedlander -- and I have a hard time  
19 believing that he believes this is the right process,  
20 because he's been on the other side many times --  
21 would create a change in the way we litigate cases in  
22 Delaware. It would circumvent the confidentiality  
23 orders that are negotiated and ordered by the Court  
24 which have dispute resolution procedures within them,

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1 because it would allow a party who receives  
2 confidential information to, through the artifice of  
3 simply drafting up a new pleading or, as  
4 Mr. Friedlander argues, even a brief and make it  
5 chock-full of confidentiality material, and then  
6 arguing that the confidentiality order falls to the  
7 wayside and now we're governed exclusively by Rule 5.

8 I don't believe that is what was intended by Rule 5.  
9 Separate from that, good cause is  
10 arguably shown pursuant to Rule 5 simply by virtue of  
11 the fact that the Court has entered -- so ordered a  
12 confidentiality agreement that describes what types  
13 of documents may be kept confidential, and the  
14 documents which are at stake are designated  
15 confidential pursuant to that order, it is incumbent  
16 upon the plaintiffs in that circumstance to  
17 establish, through the procedures and the Court  
18 Order, why the designations are inappropriate; and we  
19 hear no argument to that effect in this matter.  
20 Moreover, as Mr. Welch has said a number of times --  
21 and I concur -- the good cause is shown in this case  
22 by the existence of a proxy contest, and that these  
23 documents are non-public and are being quoted out of  
24 context without even an understanding by the

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1 plaintiffs of what they mean.  
2 Lastly, the plaintiffs haven't even  
3 followed Rule 5, the rule they claim to champion.  
4 Rule 5 requires that they give us notice that they  
5 believe that there are materials in the public  
6 filing, in the sealed public filing, that they  
7 believe should not be sealed; and we then have seven  
8 days on our own accord to seek the continued sealing  
9 of those documents. They didn't even follow the rule  
10 they claim to apply, which we don't believe does  
11 apply in the first instance.

12 MR. FRIEDLANDER: Your Honor, this is  
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13 Joel Friedlander. May I speak briefly?

14 THE COURT: Last one.

15 MR. FRIEDLANDER: Thank you, Your  
16 Honor. I think we have a lot of opposition and a  
17 request for delay here. This is not a Pershing  
18 situation. This is not a 220 case. This is not a  
19 paragraph 19 of the Court Order case. This is not  
20 about confidential information.

21 It's about Rule 5. Rule 5 -- the  
22 defendants have their chance under Rule 5. When we  
23 filed our motion to amend, we wrote in our motion to  
24 amend, "We don't believe that anything in this

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1 complaint should be filed under seal, and we are  
2 requesting the defendant's permission to file it  
3 publicly." The defendants then, on Thursday, three  
4 days later, put the wholesale redactions of  
5 everything from the discovery under seal, and they  
6 did not file a 5(g) certification about the good  
7 cause basis for doing so. There's a blanket  
8 redaction of everything.

9 Then when we brought this to Your  
10 Honor's attention and asked to be heard on an  
11 expedited basis. The defendants chose not to try to  
12 justify their redactions. Instead, they went on the  
13 attack.

14 And this is my final point, Your  
15 Honor, we have heard a lot about the violations of  
16 the Court Order. There is nothing in any extra  
17 judicial statement about the contents of what's in

18 these redactions. Much of the complaint is under  
19 seal.

20 What's on the website is the public  
21 version of the complaint. What's on the website is  
22 the May 16th letter which everybody invokes, but  
23 nobody wants to actually read what it says. There's  
24 one sentence which is the issue. It says, "For

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1 example, these are categories of information  
2 Defendants seek to shield from public view: Comments  
3 by Yahoo's compensation advisers about the scope and  
4 cost of the change in control employee severance  
5 plans that Plaintiffs seek to invalidate." We didn't  
6 summarize, describe, characterize or categorize any  
7 of what the compensation advisers said or didn't say.

8 Another category: "Comments by Yahoo  
9 senior executives relating to the Yahoo severance  
10 plans." Again, we did not summarize, describe,  
11 characterize or categorize what those senior  
12 executives said. If anybody wants to know that, the  
13 only people who know that are people with access to  
14 the sealed version of the complaint, the litigators  
15 in this case and Your Honor. Nobody else knows.  
16 It's under seal.

17 Next category: "Factual allegations  
18 about what the Yahoo directors were told about the  
19 severance plans, and what their advisors failed to do  
20 before the severance plans were adopted." Again, we  
21 didn't say anything about what was done or what  
22 wasn't done, what steps were taken or what steps were

23 not taken. If you want to find that out, you have to  
24 have access to the sealed complaint, which nobody has

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1 other than the litigants and the Court.

2 "Calculations of the cost of the  
3 severance plans under various scenarios." We did not  
4 say what any of those calculations actually were.  
5 The only people who have access to that are the  
6 public to the extent that the defendants voluntarily  
7 chose to put into the public realm two of the numbers  
8 on that page of numbers that's attached as Exhibit E  
9 to the complaint.

10 That's the spin they want to put out  
11 there. They very deliberately did it in public  
12 fashion, and in the transcript of this Court and the  
13 public filing. We have not put out a single number,  
14 other than the two numbers the defendants themselves  
15 decided to make public.

16 Last category: "Information about  
17 Yahoo's strategic planning prior to Microsoft's  
18 merger proposal." Did we say anything about what  
19 that strategic planning was? No. Did we summarize  
20 it, characterize it, categorize it? No. Yet we're  
21 faced with scurrilous accusations that we violated  
22 the Court Order, may be sanctioned and punished  
23 except for the grace and goodwill of Skadden Arps  
24 because they're not going to do that to us.

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1                   It's a falsehood, it's a calumny, and  
2   it's unwarranted. And what is warranted is a proper  
3   examination of this complaint under 5(g), which they  
4   refused to even take. They cite inept cases. They  
5   don't defend their own redactions. And that's the  
6   record we have now. And there shouldn't be rounds of  
7   briefing and weeks go by where they keep information  
8   that should be publicly available under seal.

9                   That concludes my remarks.

10                  THE COURT: Thank you, counsel. I  
11   appreciate your being available. I am going to take  
12   this question under advisement. I am not going to  
13   rule on this now, that's for several reasons. One of  
14   which is you argued very forcefully. I have not had  
15   a chance to read all of your written submissions,  
16   some of which arrived today. Accordingly, I want the  
17   opportunity to do that, before I make a decision.

18                  Second, I believe it would be  
19   appropriate if you think that there is additional  
20   argument that you want to make regarding the  
21   appropriateness of sealing particular items of  
22   information, that you have an opportunity to do that  
23   in a prompt manner. Because if you have not had a  
24   full opportunity or believe that you have not had a

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1   full chance because of the expedited way in which  
2   this matter has been brought before me to do so, then  
3   I think you deserve the opportunity to more fully  
4   present your position.

5                   But let me explain that I'm not

6 inviting lengthy or drawn out briefing, or further  
 7 submissions if there isn't any need for them. I'm  
 8 only giving you a brief opportunity, between now and  
 9 Thursday or Friday -- Thursday let's say, that's  
 10 about as much time as I want to spend on this -- to  
 11 make any further submissions, bring to my attention  
 12 any other case law, or any of the rules that you  
 13 believe are pertinent. I will consider those, and  
 14 get everyone a decision promptly thereafter.

15 Frankly, there is a good deal of  
 16 pressure on the Court to resolve this matter that  
 17 doesn't come from the parties, and I'm sure you  
 18 understand what I'm saying. I will address the  
 19 problem as promptly as I can.

20 If there is nothing further, counsel,  
 21 I appreciate your being available, appreciate your  
 22 time and effort, and I will get back to you in due  
 23 course.

24 MR. WELCH: Your Honor, this is Ed

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1 Welch. I wonder, in light of Your Honor's comments,  
 2 if I might say the following? Mr. Friedlander, for  
 3 the first time, responded in his rebuttal argument to  
 4 the points about the letter. He described them and  
 5 says that he didn't characterize the redactions.  
 6 What I would like to be able to do -- and I won't  
 7 propose to do it right now, but what I would like to  
 8 be able to do is quote for the Court what  
 9 Mr. Lebovitch said in the press about that letter,  
 10 that specific letter, and where he was trying to go

11 with that. Perhaps I can do that in the supplemental  
12 submissions?

13 THE COURT: That's fine.

14 MR. WELCH: The point is they did  
15 characterize it; and in describing the letter, they  
16 left out what they said to the press. I would like  
17 to be able to address that, perhaps, Your Honor, in  
18 the supplemental submissions, if that's all right?

19 THE COURT: That is, Mr. Welch. You  
20 can do that.

21 MR. WELCH: All right.

22 THE COURT: I'm not trying to short  
23 circuit anyone. So if my Thursday deadline is  
24 unnecessarily harsh, I am willing to consider being

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1 more lenient. I am just trying -- I have found in  
2 the past that it is better to deal with these kinds  
3 of issues sooner rather than later, because the  
4 pressure on the Court and the phone calls and the  
5 letters that I get, and the inevitable threats to  
6 seek intervention and so forth, just makes life more  
7 difficult.

8 MR. WELCH: Your Honor, that's not  
9 right, and it shouldn't be. The one thought I have  
10 on scheduling, I'm supposed to catch a train up to  
11 New York to speak at a Vice Chancellor Lamb seminar  
12 for a PLI tomorrow. I'm going to have to work on  
13 that today, and I will be at the seminar all day  
14 tomorrow.

15 Mr. Micheletti, who is smarter than I



16 am, could do this too, though he has an argument in  
17 Activision on Thursday. And I'm just wondering if it  
18 would be all right -- since Your Honor raised it, I  
19 was wondering if we could have until Friday? We're  
20 jammed on the Activision and the PLI seminar.

21 THE COURT: I know Mr. Lebovitch is  
22 involved in that PLI seminar, isn't he?

23 MR. LEBOVITCH: I am, Your Honor.

24 THE COURT: So we're all going to be

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1 there.

2 MR. WELCH: Now, I'm under even more  
3 pressure, Your Honor. I wasn't aware of all that.

4 THE COURT: So Friday -- I don't know  
5 if Mr. Friedlander is involved. Maybe we can get him  
6 to go up as well --

7 MR. WELCH: He should be, Your Honor.

8 THE COURT: Yeah. So Friday will  
9 work fine, Mr. Welch.

10 MR. FRIEDLANDER: Your Honor, this is  
11 Joel Friedlander. May we respond on Monday? The  
12 supplemental papers, I think, we should be entitled  
13 to respond on.

14 THE COURT: Monday is a holiday,  
15 Mr. Friedlander. That's okay, or you could file it  
16 Tuesday.

17 MR. FRIEDLANDER: Thank you, Your  
18 Honor.

19 MR. SILVERSTEIN: Your Honor, one  
20 last point. This is Bruce Silverstein. If we could

21 direct the transcript of this proceeding be sealed  
22 until Your Honor has an opportunity to rule on the  
23 underlying question?

24 MR. WELCH: Your Honor, with that in

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1 mind -- Ed Welch -- I did reference specifically some  
2 of the documents that would be at issue, the "nuts"  
3 comment and that sort of thing. Your Honor knows why  
4 I did that. I think that one has huge potential for  
5 headline abuse, which -- and, of course, that's our  
6 position.

7 THE COURT: Well, I can tell you all  
8 that I am under intense pressure. There were media  
9 who contacted the Court about being available on this  
10 conference call, and I made it clear that they would  
11 be entitled to a transcript of this; and they  
12 relented in their demands to be on this conference  
13 call. I am going to have to release the transcript,  
14 but I will edit it, so that references that are part  
15 of the continuing sealed document remain under seal,  
16 and only things that are not sealed would be released  
17 as part of the transcript.

18 MR. WELCH: Your Honor, we appreciate  
19 it.

20 THE COURT: All right. And I may  
21 very well, after I have done that -- well, I will  
22 notify you before I do that.

23 MR. WELCH: Thank you, Your Honor.  
24 We very much appreciate it.

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1 THE COURT: Anythi ng further,  
2 counsel ?

3 MR. WELCH: No, si r.

4 THE COURT: All ri ght. I appreci ate  
5 your bei ng avai labl e. Thank you.

6 MR. WELCH: Thank you, Your Honor.

7 MR. SILVERSTEIN: Thank you, Your  
8 Honor.

9 MR. FRI EDLANDER: Thank you, Your  
10 Honor.

11 MR. LEBOVIT CH: Thank you, Your  
12 Honor.

13 (The tel econference was concl uded at  
14 11: 30 a.m. )

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1 CERTI FI CATE

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3 I, JENNIE L. WASHI NGTON, Offi ci al Court

4 Reporter of the Chancery Court, State of Del aware,  
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5 do hereby certify that the foregoing pages numbered  
6 3 through 68 contain a true and correct  
7 transcription of the proceedings as stenographically  
8 reported by me at the hearing in the above cause  
9 before the Chancellor of the State of Delaware, on  
10 the date therein indicated.

11 IN WITNESS WHEREOF I have hereunto set my  
12 hand at Georgetown, this 2nd day of June, 2008.

13

14 /s/Jennie L. Washington  
15 Official Court Reporter  
16 of the Chancery Court  
State of Delaware

17  
18 Certification Number: 140-PS  
Expiration: Permanent

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